



S E R I O U S

# Pleasure

THE BOATING & LIFESTYLE MAGAZINE FROM LINSSSEN YACHTS

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## **Third generation takes over at Linssen Yachts**

...Yvonne, Jac and Ruben Linssen are continuing the family tradition...

## **"The west coast of Corsica is always treacherous"**

...Former seafarer Henk Los is very attached to his Linssen Grand Sturdy 470 AC...

## **Jewel in the harbour – Steady as a rock**

...Linssen Grand Sturdy 500 Variotop® Mark II...



LINSSSEN



YACHTS

Since 1949

*We take your pleasure seriously®*



LINSSEN



YACHTS

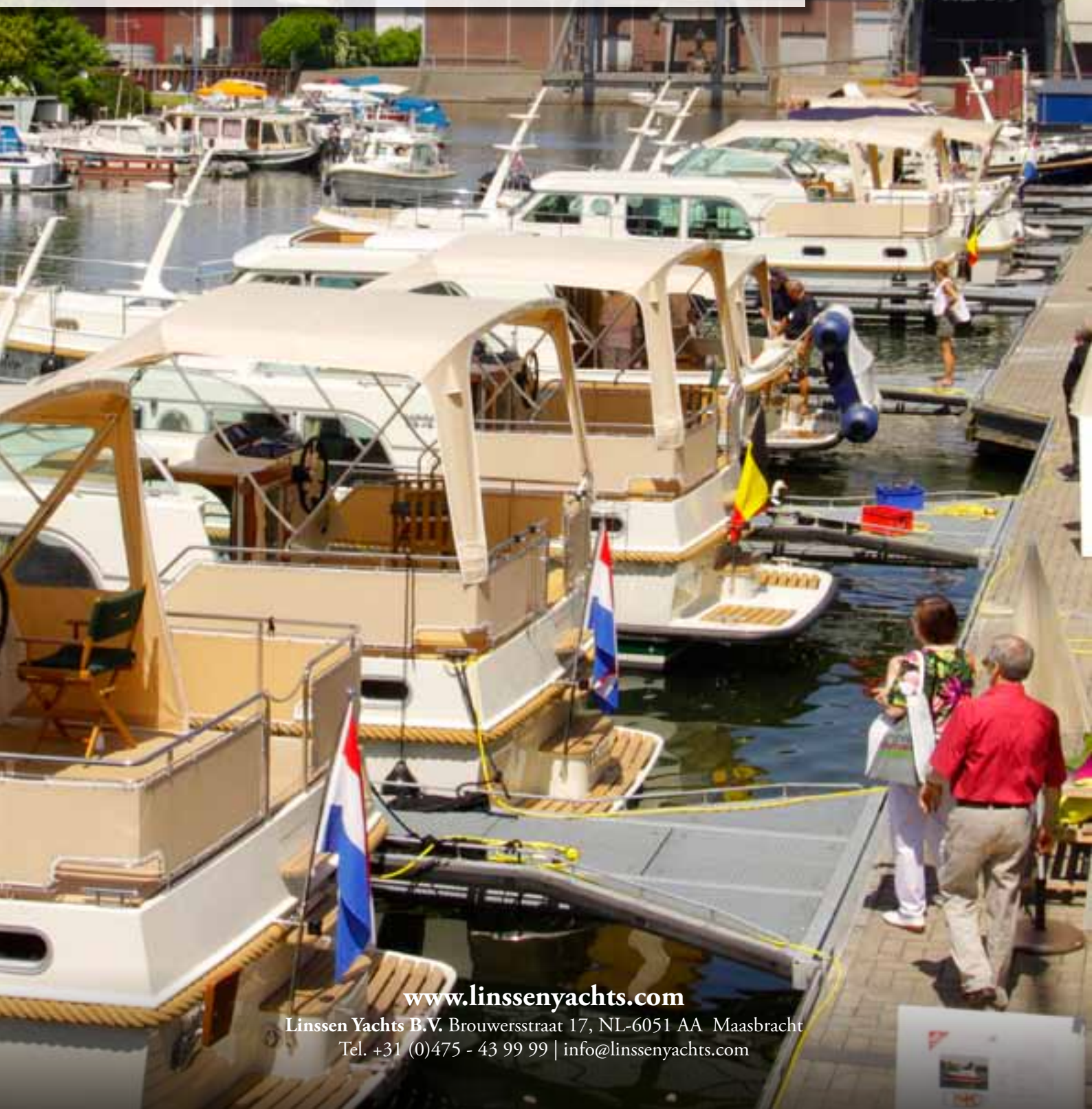
*Since 1949*

*We take your pleasure seriously®*

# Linssen Summer Festival

*Come to Maasbracht for sea trials with a Linssen motor yacht*

*date: Friday 17 - Monday 20 June*  
*location: Linssen Yachts - Maasbracht*



[www.linssenyachts.com](http://www.linssenyachts.com)

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# S E R I O U S

*"...We take your pleasure seriously!®..."*

Linssen Yachts BV (Since 1949)



## Title page:

*"...Jewel in the harbour –  
Steady as a rock..."*

The current edition of Serious Pleasure includes many aspects that reflect the LINSSSEN brand. Values both great and small that we combine and communicate with the telling statement: *"We take your pleasure seriously!®"*...

A modest woodwork business set up in 1949 became a well-known ship repair company. In the 1970s, the 2nd generation took over and built up an international name in the boat sector, and that splendid family firm has now handed over to the 3rd generation. Read more on page 6 about this important milestone for the Linssen family. We have been attaching great importance to continuity for 62 years. The purchase of a 1.2 ha industrial site with 6,000 m<sup>2</sup> of business space is an important step in the full centralisation of the production of luxury yacht interiors for all Linssen models (page 38).

In June, we will be holding the Linssen Summer Festival (17 up to and including 20 June 2011). This is a great introduction to the Linssen experience! River trials on the Meuse featuring almost the entire Linssen range\*, inspect splendid used yachts in the showroom, enjoy the summer boating atmosphere, tour the boat yard\*, talk with experts about refitting your boat, charter a Linssen somewhere in Europe at one of the Linssen Boating Holidays® partners, get to know Linssen dealers at great locations where you can also book a mooring. It's just too much to detail in one go, so COME TO MAASBRACHT IN JUNE for the Linssen Experience!

A recognisable policy with respect to its models has always been one of Linssen Yachts' strong points. Read about the latest developments and enjoy the unrivalled beauty of the Grand Sturdy 500 Variotop® Mark II. Read about the successful switch by Henk Los from a Nautor's Swan to a Grand Sturdy 470 Mark II.

And the icing on the cake is the interesting article about SANDER, the St. Jozef Vlet 1050, built in 1975 (!), the mother of all Sturdys. Read about the 36-year-old Sturdy, which has never lost its charm and has broken all the records when it comes to value retention.

We at Linssen attach great importance to tradition. The Willemsroute is a wonderful voyage through history. An inland waterway route to the south of the Netherlands ending in the 't Bassin marina in the middle of Maastricht. For magical voyages on Europe's waterways, we recommend part II of the Quiche Lorraine Tour: 'a voyage along two canals, two rivers and through three countries'.

*...a 36-year-old  
Sturdy...*



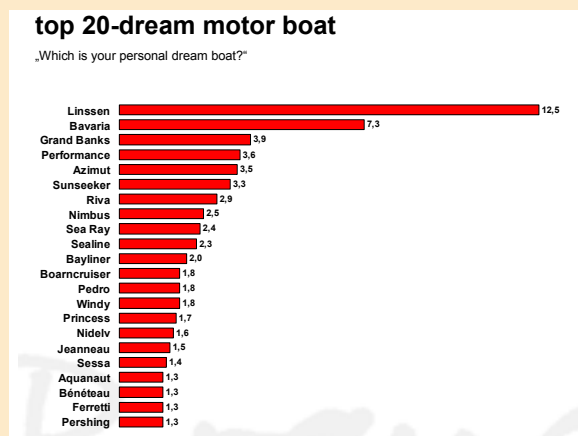


# Serious

The Mediterranean is the boating area of Sobien and Henk Los, where they enjoyed a fantastic voyage with their Grand Sturdy 470. Dr. Rösel published his book 'Vom Boot aus gesehen' about a three-year monster voyage with his Linssen throughout the whole of Europe. This wonderful book is a must for your on-board library\*\*!

Service and customer focus are high priorities at Linssen and its dealers. This is something to which we are devoting more attention than ever before, e.g. technical training programmes have been developed for our international dealers and their technical staff. This number 37 of Serious Pleasure includes a first: the announcement of the collaboration with Dirk Fengler Yacht and Charter Service in Zehdenick as an Official Linssen Service Point!

Read on page 25 about two powerful brands. In January 2011, the Swiss company VICTORINOX and LINSSEN provided a perfect example of cross marketing: BOOT Düsseldorf and the Königsallee in Düsseldorf were the locations for a unique collaboration. The first orders for the LINSSEN -VICTORINOX Edition have already been taken. Linssen Yachts had a fantastic result in the market research carried out by Stuttgart firm of Neuhausen on the instructions of BOOTE, the major German water sport magazine: In answer to the question "What is the boat of your dreams?" Linssen scored 12,5%.



Linssen not only builds the boat of your dreams! Because: *'When you buy a Linssen, a lot more comes with the deal!'*. To offer our owners extra service, they are receiving the exclusive Linssen Owners Privilege Card (page 38). Thanks to the dealer and charter network, the brand is present in many important water sports areas, offering advice and service. Add to that the unlimited possibilities at the Linssen repair yard for the refit of your valuable boat, then you know for certain: *'This is a partner who takes my pleasure seriously...'*

We wish you a fantastic summer on board your Linssen!

The Linssen family and staff

\*) For a pleasant and satisfactory visit to the Linssen Summer Festival: by appointment and in small groups; the number of participants is limited.

\*\*) Only available in German.

*We take your pleasure seriously®*



Linssen Yachts BV is a family firm with a long history. Jac. Linssen (89) set up the company on 1 April 1949, which started out as a small-scale wood-work and ship repair business. Over the years, the business continued to develop and it became an important player on the international steel yacht building market.



Jac. (89)

Jos (59)

Harry (58)

Jan (56)

Peter (52)

Yvonne (31)

Ruben (29)

Jac (31)

## *Third generation takes over at Linssen Yachts*

*Yvonne, Jac and Ruben Linssen are continuing the family tradition*

TEKST PETER LINSSSEN; FOTO'S ZEBRA FOTOSTUDIO'S

Now, 62 years later, the LINSSSEN brand is a household name in the boat sector throughout Europe. Even today, the commercial shipping roots are still clearly visible in the sound management and in the vessels produced by the boat yard.

### **Continuity**

Grandad Linssen has been able to follow the entire process and is proud that 'his' business is being continued by the family. His four sons Jos, Harry, Jan and Peter took over the running of the business in the 1970s and gave Linssen Yachts an international reputation. The continuity of a family firm with more than 100 employees is a huge responsibility. For this reason, the long and complex transition process

from the 2nd to the 3rd generation was started in good time.

Yvonne (31), daughter of Jos, Jac (31) and Ruben (29), the sons of Jan and Harry, are the new majority shareholders, while NV Industriebank LIOF will remain 30% shareholder, as has been the case since 1998. Mariëlle Timmermans (43) and Leon Geraedts (40) have also become shareholders as members of the management.

### **Countercyclical**

The formal handover took place on 17 December 2010. The signing of many deeds marked the completion of a process that had been going on for months, and which was coordinated by civil-law notary Zeestraten in Heerlen. It was a

### *from left to right:*

*Peter Linssen, Ing. Jac Linssen, Jan Linssen, Ing. Leon Geraedts, Ruben Linssen MSc, Harry Linssen, Mr. Maurice Wijts, Jos Linssen, Yvonne Linssen MSc, Mariëlle Timmermans BA, Bart Joosten, André van der Leeuw, Mr. Pieter-Jan Zeestraten*







1949                      1960                      1970                      1980                      1990                      2000                      2011

very special and even emotional event, at which the family, the two new shareholders, the civil-law notary, Bart Joosten – the chair of the Supervisory Board, Maurice Weijs – on behalf of shareholders LIOF, and André van der Leeuw – on behalf of Rabobank, were present. The four brothers will continue to act as financiers and will be involved on a project basis at Linssen Yachts BV, but will gradually reduce their interests. Together with the junior family members, they look forward to the continuation of a splendid family

firm which is characterised by a countercyclical frame of mind, an innovative approach to developing and producing and, last but not least, by making every effort for customers and building up a warm relationship with them. And as always:

*“... We take your pleasure seriously...”*



### *Jos Linssen*

*“The family is very pleased about this development. For us, the continuity of the business has always been paramount. This requires a timely and well-considered process of succession. This year we have reached a milestone and we have laid down all formal agreements for the future. We are proud that we can look forward to a new successful Linssen Yachts era with our third generation.”*

### *Jérôme Verhagen*

Managing director of NV Industriebank LIOF/member of the Supervisory Board:  
*“Business succession within a family firm is not always easy. The way in which this process has been managed at Linssen Yachts and how it has resulted in specific agreements is a perfect example of how things should be arranged. And as an external shareholder, we are delighted to continue our association with Linssen Yachts. It is an independent, autonomous and innovative Limburg family business – just the type of firm that LIOF is targeting.”*



### *Yvonne Linssen*

*“On behalf of the third Linssen generation, I wish to emphasise that we are extremely proud to be able to continue the work of our parents and grandfather. This is a very healthy business that has proved during the recent financial crisis that it is as solid as a rock. It is a splendid challenge for us to steer this company towards an even better future.”*



The 3rd in-water Linssen Summer Festival will be held in June this year too. From Friday 17 up to and including Monday 20 June 2011, we warmly invite you to come and inspect the Linssen motor yachts that you've always been dreaming about!



## *Linssen Summer Festival 2011*

### *Enjoy Linssen yachts in Maasbracht!*

TEXT YVONNE LINSSSEN; PHOTOS PAUL BEELEN

For the third time in a row, Linssen Yachts is organising the Linssen Summer Festival. This is an event suitable for both dyed-in-the-wool Linssen sailors and for new boaters.

For new or inquisitive boaters, there is a broad range of Linssen yachts to be tested in the water under the supervision of an experienced skipper. But they can also discover what it would be like to visit the nicest locations in Europe on board a Linssen of the Linssen Boating Holidays® network and have a carefree holiday on water.

Convince yourself of the Linssen quality by joining one of the organised tours of the boatyard or experience a river trial on the yacht of your dreams. Moreover, we will be presenting two premiers:

#### **Linssen Grand Sturdy 25.9 Sedan**

The latest variation of the 25.9, in addition to the successful 25.9 SCF® (Saloon Cockpit Fusion) and the SPORT SCF®, is the 25.9 Sedan, with an enclosed wheelhouse saloon thanks to double doors.

An out-and-out sedan, as you've come to expect from

Linssen. It has a self-draining cockpit, provided with optimal sitting comfort and spacious storage possibilities under the floor. There is a saloon with an L-shaped bench on the port side (with the optional Easy Sleep Convert System) and the galley and the helmsman's position on the starboard side. The forward cabin offers almost the same comfort as the larger Linssen boats in the '9' series. There is a French-style double bed and a separate shower and toilet compartment. The stern gate on the transom offers optimal access at jetty level. In other words, a yacht with every comfort, which thanks to its compact size and favourable sailing characteristics can be easily manoeuvred into all moorings.

#### **Linssen Range Cruiser 450 Sedan Wheelhouse**

Following the successful introduction of the Range Cruiser 430 Sedan Variotop® at the Linssen Yachts Boat Show 2010 in November of last year, it's now time for the latest addition to the Range Cruiser family: the Range Cruiser 450 Sedan Wheelhouse. The recognisable style elements, such as the design transom configuration with integrated bench,

#### **Linssen Grand Sturdy 25.9 Sedan**



##### *STANDARD EQUIPMENT*

*LOA x beam overall x draft: (±) 8,20 x 3,15 x 0,90 m*

*beam hull (±) 3,05 m*

*Minimum air draft: 2,37 m*

*Minimum air draft with (optional) Variodeck®: 2,40 m*

*Engine: 1 x 4 cyl. Vetus Diesel,*

*Type M4.15*

*24,3 kW (33 HP)*

*Linssen hybrid engine:*

*Mastervolt DriveMaster 7.5 (7,5 kW)*

*48 V Mass Combi acculader/omvormer*

*4x LI-ION batteries (24 V/160 Ah)*

*3 kW Diesel generator Mastervolt Whisper*



# Linssen Summer Festival

- Welcome to the Linssen Summer Festival in Maasbracht
- Friday 17 up to and including Monday 20 June 2011
- Opening times: 10 a.m. – 4 p.m.
- River trials on the Meuse departing from the Linssen marina
- Inspect splendid boats from the Linssen collection in the showroom
- Tour the boat yard (by appointment only)
- Enjoy the summery boating atmosphere and conviviality

the floating aluminium dodger and the louvre incorporated in the window design of the wheelhouse, give this Range Cruiser an original appearance.

The Range Cruiser 450 is available in two versions (Variotop® and Wheelhouse) with two different layouts. You can opt for an extra spacious saloon, in which cooking and being together are central, or for extra comfort in the large forward cabin with its own shower and toilet.

You can choose between a single engine (1x 150 HP) or double engine (2x 120 HP) version.

During the Linssen Summer Festival, you can sail on the single engine, stabilised, Wheelhouse version. If you would like to sail on the Variotop® or the double engine version, please contact us for an appointment.



*\*) For a pleasant and satisfactory visit to the Linssen Summer Festival: by appointment and in small groups; the number of participants is limited.*

## Linssen Range Cruiser 450 Sedan Wheelhouse

### STANDARD EQUIPMENT

LOA x beam overall x draft (±) 14,45 x 4,40 x 1,22 m

Minimum air draft (Variotop®) 3,47 m

Minimum air draft (Wheelhouse) 3,05 m

### Engine Single:

1 x 6 cyl. Steyr Diesel

Type MO156K25

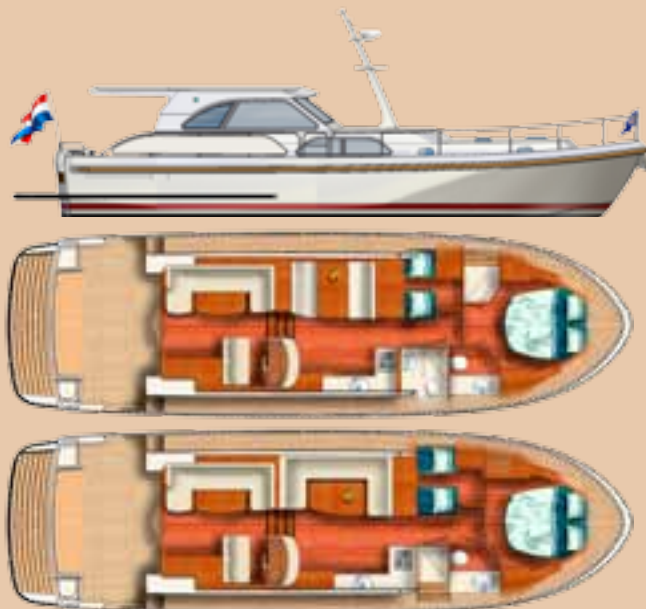
110 kW (150 HP), 2500 rpm

### Engine Twin (optional):

2 x 6 cyl. Steyr Diesel

Type MO126K25-D

88 kW (120 HP), 3000 rpm





# Rent a Linssen in Europe



Müritz-  
Zehdenick-Berlin, Lübeck-  
Baltic Sea, Flensburg-Baltic Sea, Rügen,  
IJsselmeer-Frisian lakes, Zeeland delta region, the  
Biesbosch, the Belgian rivers, Moselle-Saar, Alsace, Canal du  
Midi, Canal du Bourgogne, Canal du Nivernais, Adriatic Sea

[www.linssenboatingholidays.com](http://www.linssenboatingholidays.com)

In a previous edition of *Serious Pleasure*, we announced that our magazine will be available on line. Publishing a magazine in digital form offers more possibilities than text and photos on paper. For instance, direct references and links to other pages. Photos can be replaced by videos or a whole series of photos can be presented instead of just a few. In short: the possibilities will only increase in the coming years.



*We are keen to keep in contact with you*  
*Via the digital highway too*

TEXT PAUL BEELEN

With low fuel consumption, minimal noise level and environmentally-aware and efficient production of our yachts, we attach great importance to the environment. We are also aiming in our communication to limit the paper distribution of our magazine. But we will only do so, of course, if that's what you want. That is why we are asking you to indicate whether you wish to receive *Serious Pleasure* in your letter box or your e-mail box.

#### Let us know where you are

It goes without saying that we are curious to know where you are sailing. If you are sailing anywhere in Europe, let us know. Send us an e-mail telling us your experiences (preferably with photos), or tweet (@linssenyachts) a short message telling us where you are.



To make it as easy as possible, you can let us know in many ways:

- via our website [www.linssenyachts.com/sp](http://www.linssenyachts.com/sp)
- via e-mail: [info@linssenyachts.com](mailto:info@linssenyachts.com)
- via the enclosed postage-free reply card
- by telephone (+31 (0)475-439999)  
or fax (+31 (0)475-439990)



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*Download the PDF of *Serious Pleasure* via the following code with your smart phone*





When a Linssen Grand Sturdy 500 sails majestically and gently into a harbour, it's just like an elegant lady walking along the red carpet at the opening of a festival. Amazed looks, clicking cameras, men huddled in discussion...



## *Jewel in the harbour — Steady as a rock*

### Linssen Grand Sturdy 500 Variotop® Mark II

TEXT PETER LINNSEN; PHOTOS ZEBRA FOTOSTUDIO'S, CORRADINO CORBO

Many onlookers experience a strange mixture of stargazing and envy, but the arrival of a 500 results in only favourable associations. The connoisseur knows that 30 tonnes of timeless, valuable yacht building are on show. Sailors do not resent a motor yacht with such sleek lines, and those new to boating are impressed by its sturdy appearance.

#### **Classic**

The Linssen Grand Sturdy 500 Variotop® may rightly be called a 'classic'. Is it the luxurious character? The exclusive level of finishing? The sophisticated lay out? The unique Variotop®? The graceful lines or the phenomenal sailing characteristics? It's probably the sum of all parts that's made the Linssen 500 so exceptional and attractive.

More than 50 Grand Sturdy 500s are now sailing Europe's waterways. Thanks to its unique design and dimensions, it is one of the most universal concepts ever brought onto the market in the luxury displacement 15 m motor yacht segment. Canals, rivers, coast or open water? The 500 can handle them all! That is why she has been seen from the Göta canal in Sweden to the beautiful island of Pantelleria (near Sicily) to the south of Italy and on practically all waterways in between.



**"...Enjoying the opened Variotop®..."**

#### **Linssen Grand Sturdy 500 Variotop® Mark II**

LOA x beam o.a. x draft: 14,98 x 4,88 x 1,35 m

Engine: Vetus-Deutz Diesel

twin: 2 x DT66

6 cyl. 125 kW (170 HP)

#### **Linssen Grand Sturdy 500 Variotop®**

Are you opting for no-compromise superior quality or unrivalled luxury? Then get to know the exceptional characteristics of a Linssen Grand Sturdy 500 Variotop® Mark II! Contact us or one of our international representatives for a river trial and an offer free of obligation.

Linssen Grand Sturdy 500. Serious Boat - Serious Pleasure!









In 2003, as a passionate seafarer, he bought a Linssen Grand Sturdy 470 AC. He has completed many voyages since then. However, his finest voyage was in the summer of 2010, across the Mediterranean, including the Ligurian Sea. A varied voyage slicing through calm blue waters, but also battling heavy seas when the mistral was blowing. Henk Los, president of Sobina bv, and his wife Sobien from Leende enjoyed the voyage to the full.



## *"The west coast of Corsica is always treacherous"*

Former seafarer Henk Los is very attached to his Linssen Grand Sturdy 470 AC

TEXT GABI DE GRAAF; PHOTOS HENK LOS

Henk Los has been sailing since he was small. As the grandson of an inland waterway and coastal vessel owner, he often sailed with granddad during the holidays. Later on, Henk was often on his sailboat in his free time. *"We have made many long voyages to places including the Baltic, the Bay of Biscay and England. However, when we realised that we*



### **"...The Mediterranean is their home..."**

*were using the engine more and more because it was easier, we decided to part with our sailboat. After all, sailing is physically taxing."*

But what was I to do next? *"I took the advice of an acquaintance. He knew only one type of boat in the Netherlands that would suit an old sailor, and that was a Linssen."* And he was right. Henk and his wife immediately fell for the sturdy steel yachts of Linssen Yachts. *"Former sailors want an appealing, sturdy ship, not an iron"*, Henk explains with a smile. On 31 August 2003, the Grand Sturdy 470 was christened and given the name MATHILDA. *"Named after my mother. A plucky lady who had to suffer a lot"*, says Henk sadly.

At first, Henk and Sobien were somewhat wary about the change from a sailboat – a polyester Nautor's Swan 40 – to

a Grand Sturdy. And they were also wary of extensive maintenance and rust problems. *"However, a Linssen Yacht is so well-coated that you can go for years without having to do anything. Despite the huge salt impact. Our home port is Beaucaire in the Provence. It's a days sailing from Port Napoléon near Port-Saint-Louis-du-Rhône. Port Napoléon is also a good boatyard where we stay for a week almost every year for below waterline maintenance. And it's a great point of departure for a Mediterranean cruise."*

### **Petit Rhône**

As Henk says, the home port of their Grand Sturdy MATHILDA is Beaucaire. It was also the point of departure for an exciting voyage made by Henk and Sobien from 28 June to 22 August 2010. The first port of call was Port Napoléon. Henk and Sobien sailed via the Canal du Rhône à Sète to Le Petit Rhône and then on to the Rhône itself. As the Rhône estuary is unnavigable, they sailed via the lock in Port-Saint-Louis to Port Napoléon, which lies on the Golfe de Fos. *"Almost as if we were home again"*, Henk noted in his logbook. After a day doing odd jobs, Henk and Sobien sailed for Bandol, which is about 45 miles away. It was a very calm voyage with little wind. Bandol is located in a tranquil bay, protected from the wind by rolling hills. On arrival, Henk and Sobien were allocated a berth along the boulevard. *"Very nice."* Particularly because – according to Henk – the best rosé in the Provence can be found in Bandol.

### **Porquerolles**

Despite the delicious rosé, it was an early start the next day as the MATHILDA was departing for Porquerolles, the largest island of the Hyères archipelago. *"A splendid island; it's just like one huge nature reserve"*, says Henk enthusiastically. *"It has an impressive rocky coast, almost like a fjord with many inlets, but also splendid beaches, a beautiful botanical garden with splendid palm trees and a small village with the same name as the island. I would recommend it to anyone as a sailing destination."* It turned out to be a popular island because the harbour was full and at first, the Grand Sturdy had to

drop anchor. They finally found a good berth and five care-free days followed. Henk and Sobien enjoyed quiet walks along the beach and swimming at Plage d'Argent with its silvery white sand. Small chores were also carried out. Henk wrote in his logbook: *"Did a lot of odd jobs: new lead on the table lamp, new rail on the gangway and fenders repaired and pumped up."* After five glorious days on Porquerolles, the couple headed for Fréjus, where they had reserved a berth for two nights. In the end they stayed for six nights because Henk had to wait for a new USB flash drive for his Internet connection, which had been sent from the Netherlands as his old one was broken. *"Ha ha, it was supposed to take two days and would be in Fréjus on Tuesday 6 or Wednesday 7 of June, but it didn't arrive until Monday 12."* Fréjus, a Roman town, has a former military harbour from where you can look out over the fertile alluvial plains that separate the Massif de l'Esterel from the Massif des Maures. The town has an important historical and architectural heritage and is renowned for its art and culture. *"In other words, six nights in Fréjus was a blessing in disguise,"* Henk explains. *"Five minutes from the beach, perfect accommodation and very nice harbour staff. What's more, a berth in the harbour was relatively cheap, 70 euros per night."*

### A paradise called Monaco

The next planned stop was Saint-Laurant-du-Var, but Henk was unable to obtain confirmation for a berth so he had to look elsewhere. He found a place in a harbour near Monaco, in Cap-d'Ail. *"Dirt cheap,"* says Henk cynically, *"150 euros a night. Mind you, we didn't want to miss the opportunity to visit this inexpensive paradise."* As one of the daughters of Henk and Sobien works in Monaco, they couldn't sail by without stopping. After mingling with the jet set in a scorching Monaco, the voyage continued to Finale Ligure on the Floral Riviera in Italy. *"When you mention the name Floral Riviera, many imagine an idyllic coastline. Nothing could be further from the truth. The many greenhouses are something of an eyesore."* The Finale Ligure harbour is very small. *"But on a previous voyage I didn't give up and eventually managed to get in. We became friends with harbour masters Fabio and Antonio,"* says Henk enthusiastically. *"If I want to go back to Finale Ligure, I only need to call a day in advance and they will arrange a mooring."* Because of the length of MATHILDA, we were moored between the fishing boats and we became friendly with the crews. They showed their hospitality by surprising us with wine, cakes and other tasty treats.



**"...Splendid views of beautiful bays with picturesque villages..."**



After a fond goodbye to Fabio, Antonio and the fishermen, Henk and Sobien sailed for San Lorenzo, where their daughter Cathelijne with her partner and the children were waiting to join them with the LUCKY SWAN, Henk and Sobien's previous boat. In San Lorenzo, Henk helped to make the LUCKY SWAN ready for sailing and on Wednesday evening the family sailed for Calvi on Corsica, a 95-mile voyage. At first, there was little wind, but later a moderate breeze came up. *"A very special voyage and we even had a whale as company. He swam close to the boat and spouted great jets of water from his blowholes. A giant of a mammal, so Sobien quickly steered away from him and increased the speed, because you don't want to collide with a whale like that"*, Henk recalls. *"What an experience!"* There were not only whales, but plenty of dolphins and tuna too. *"You sometimes see twenty to thirty tuna leaping through the water."* On arrival in Calvi, there was no place free in the harbour. There were, however, many moorings to tie up the boat. But a strong mistral was expected which meant being tied up at a mooring would be no laughing matter. The family therefore decided to leave immediately the next morning for Macinaggio.

### Strong mistral

The mistral raged and the sea was rough. The LUCKY SWAN, which was also towing a dinghy, was not making much headway. On the other hand, the Grand Sturdy with stabilisers was experiencing no problems and battered its way through the waves. It was decided to sail for Saint-Florent, as Macinaggio was still more than 40 miles away. However, the harbour master of Saint-Florent could not guarantee a place,

so what now? The family was almost at the most northerly point of Corsica, and the sea was pounding the rocky west coast. It would be calmer on the other side of Corsica. Henk called Port l'Île-Rousse, which they had just passed. *"A small harbour, but you never know"*, says Henk. *"And surprise, sur-*



**"...A very special voyage  
and we even had a whale as company..."**

*prise, we were allowed in."* The LUCKY SWAN berthed at the fuel pump quay and the MATHILDA was tied up on the outer jetty. *"And we were in luck. It turned out to be a nice place with a lovely bay, ideal for sailing with the little Optimist."*

A few stormy nights followed with high winds and gales. *"So we decided to stay put and await events"*, Henk explains. *"The*



**"...Strong breezes and gales and thunderstorms all over the place..."**

*west coast of Corsica is always treacherous.*” Fortunately the boats could stay a few days, even if that involved having to make concessions. Francis, the fuel pump attendant, asked the family to go and eat at a certain restaurant. If they mentioned his name, they would be given a free aperitif....and they could stay another night. *“As it happened, the restaurant was good; delicious food and a perfect vino bianco.”*

### Stormy Corsica

On Monday 26 July, the wind dropped, so the Los family prepared to sail for Macinaggio. However, during the day, gale force winds blew up again, just as they were near the northernmost point of Corsica. *“Salt, salt, nothing but salt”,* Henk wrote in his log book. *“We had to round Cap Corse, which was no picnic.”* The Grand Sturdy made progress, but the LUCKY SWAN was having difficulties. When they finally arrived in Macinaggio, there was work to be done. *“All that salt had to be removed. That wasn’t possible in a single afternoon, so we had to continue the next morning.”*

Fortunately, it was glorious weather the next day. So as soon as MATHILDA was shining brightly in the sun again, the Los family sailed for the island of Capraia. *“A splendid location with a nice town.”* There was no place in the harbour, but that was no problem as there were a whole series of protected moorings outside the harbour. The harbour master sailed around to help tie up the boats using both fore and aft lines. All the moorings gradually filled up. Every boat had a dinghy and there was plenty of swimming. *“We joined in too, and it’s great to dive in from the swimming platform. We therefore decided to stay till the next day”,* Henk says. *“It was a very relaxed day. Swimming, sailing and eating pizza in the evening on the quayside.”*



Read the next instalment of *“The west coast of Corsica is always treacherous”* online ([www.linssenyachts.com/sp](http://www.linssenyachts.com/sp)), with many extras.

If you would like more information about this exceptional voyage, we will happily contact the Los family for you.

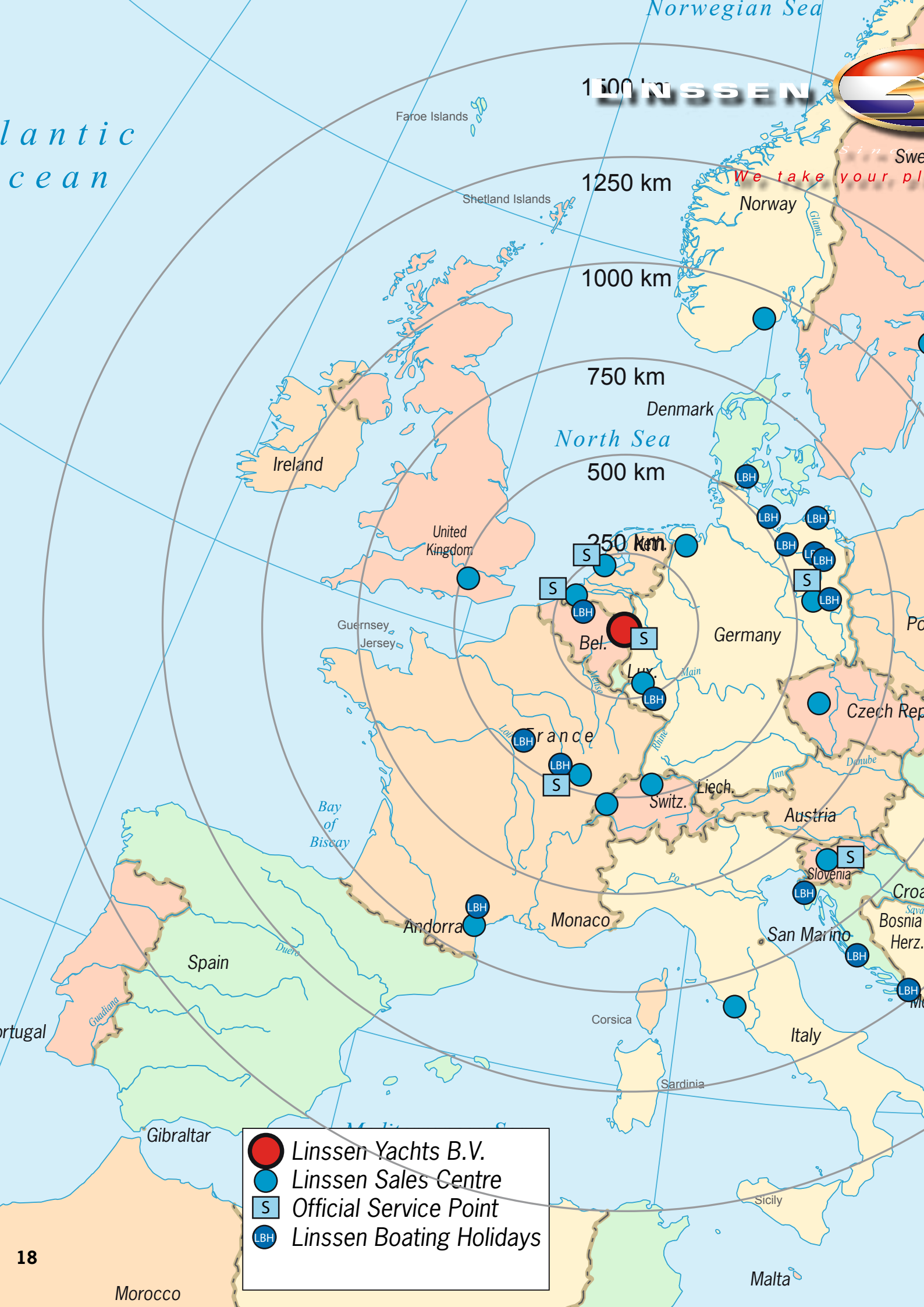
E-mail us at [info@linssenyachts.com](mailto:info@linssenyachts.com).



For Henk and Sobien Los from Leende, sailing is the be-all and end-all. Henk Los was bitten by the sailing bug when he was given his first sailboat at the age of 15. When he met his wife Sobien in 1954, she was immediately confronted by Henk’s passion for sailing. Luckily, Sobien was happy to join him on the water and a year later they bought their first vessel: a wooden sailing boat. Later on, their three daughters also got the sailing bug, which was hardly surprising given that they learnt it at their mother’s knee. Their oldest daughter even joined them on their expeditions in their open sailboat while she was still in her cradle. In due course, they bought a boat with a cabin. All holidays in future years were spent on the water and the Los family explored the North Sea, the Baltic, the Channel and the Bay of Biscay. Just over three years ago, Henk and Sobien Los switched to a motor yacht: a Linssen Grand Sturdy 470 AC. The Mediterranean is now their home, where they enjoy the weather and their Linssen Yacht.









# YACHTS



## Choose Linssen

- 1 **Where do I buy a new or used Linssen?** Extensive dealer network across Europe
- 2 **How do I get my Linssen serviced?** Service network across Europe
- 3 **Where can I charter a Linssen?** Linssen Boating Holidays® partners across Europe.
- 4 **Indisputably the most spacious** and best laid out motor yachts in their class at very competitive price
- 5 **Perfect engineering**, trouble-free technology and access to all generators
- 6 **Advanced steel construction** by high-tech machinery and patented technologies
- 7 **Stylish, timeless interior design**, consisting of the best materials to be found on the market
- 8 **High-quality furniture production** using the latest CNC cutting and gluing technologies
- 9 **Superb Linssen "Exterior Coating System"**, based on 60 years of developing technology and infrastructure in house
- 10 **Wide range of variants** and optional items for the individual specification of your dream yacht
- 11 **Comfortable, reliable, safe** and versatile enough to be used in many navigation areas, where you can benefit from Linssen's European dealer network
- 12 **Comprehensive personal instruction on delivery**, construction supervised by your Linssen sales partner, 3-year Linssen Yachts Warranty Plan, reliable after-sales service.



In October 2005, we reported in detail on the fascinating history of the Zuid-Willemsvaart Canal and the almost Mediterranean atmosphere of the Bassin marina for transient boaters in the centre of Maastricht (Serious Pleasure no. 27). The Zuid-Willemsvaart Canal is an evergreen that is becoming more popular than ever among boaters.



## *Visiting the Province of Limburg via the Willems Route*

### *The attractive alternative for pleasure craft*

TEXT THIJS JANSSEN RWS/PETER LINSEN; PHOTOS RWS/LINSEN YACHTS

#### **The Willems Route**

The Willems Route is an attractive alternative for sailing from Roermond or 's-Hertogenbosch to Maastricht and vice versa. This splendid route is mainly intended for boaters who want more than to simply sail from A to B. An easily passable and pleasant waterway that flows along many attractive places in

Do you wish to enjoy Dutch and Belgian Limburg from the deck of a boat? Then opt for the Willems Route that traverses both provinces. Take your time and enjoy a splendid 'detour' through Flanders: the Bocholt-Herentals Canal towards Lommel and Leopoldsburg.



**"...the Bassin marina in the heart of the old centre of Maastricht..."**

the Netherlands and the Belgian Province of Limburg.

The route runs via the Wessem-Nederweert Canal, the Zuid-Willemsvaart Canal and the historic waterway through Maastricht to the Bassin marina in the heart of the old town. The Willems Route is tranquil with small locks and many mooring possibilities. The area surrounding the waterway is very attractive for recreation. The minimum clearance is five metres. The only exception to this minimum clearance is the historic waterway through Maastricht, where the clearance is 3.31 metres. However, an alternative route is possible via Bosscherveld lock.

#### **Why the Willems Route?**

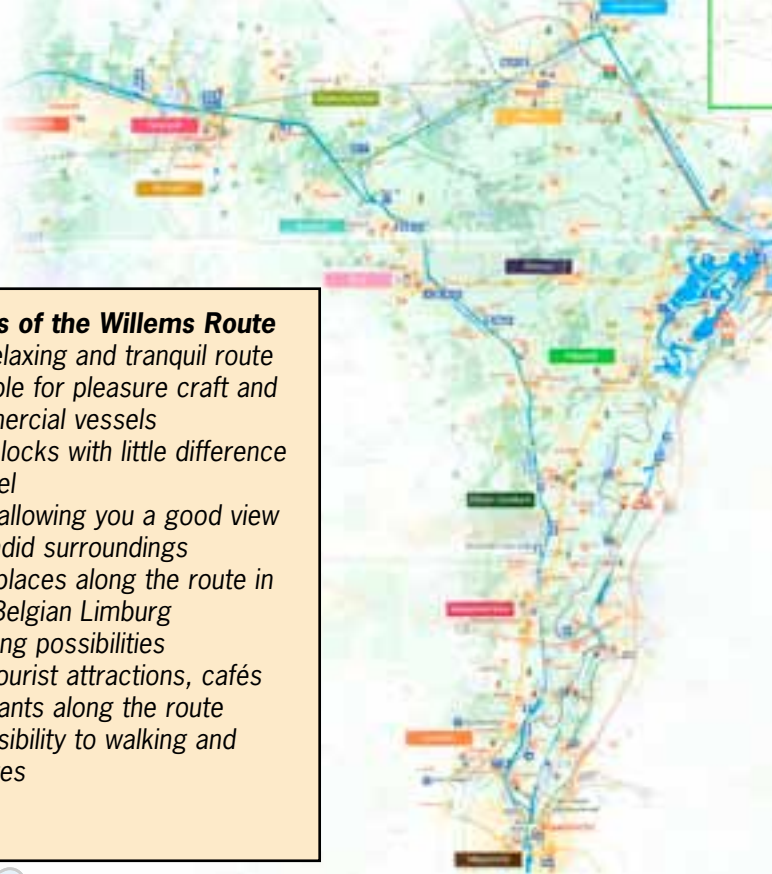
As part of the 'Future-proof sailing on the Meuse' project, Rijkswaterstaat (Dutch Directorate-General for Public Works and Water Management) is currently extending the locks at Born, Maasbracht and Heel in the Netherlands. As a result, a substantial part of the lock capacity on the Juliana Canal will not be available for some time. In order to avoid long waiting times and to help you as a skipper of a pleasure boat, a splendid alternative route is being offered.

Rijkswaterstaat is working hard to prepare the Meuse for two-barge push boats from Nijmegen to Maastricht/Ternaaien and four-layer containers from Nijmegen to Born, which will complete the connection to the River Waal that is already passable for the largest vessels. This is taking place in accordance with European agreements about clearances, which require a clearance of 9.10 metres for four-layer containers (the Rhine clearance) and 7 metres for three-layer containers.

#### **50% discount on the Belgian waterway vignette and special offers!**

For sailing on the Flemish part of the Zuid-Willemsvaart Canal, a waterway vignette is obligatory. Boaters using the Willems Route will receive a 50% discount on the Belgian waterway vignette. This waterway vignette is available at lock no 18 only (Bocholt).





#### **The benefits of the Willems Route**

- Beautiful, relaxing and tranquil route
- Only passable for pleasure craft and small commercial vessels
- Nice, small locks with little difference in water level
- Low banks allowing you a good view of the splendid surroundings
- Interesting places along the route in Dutch and Belgian Limburg
- Many mooring possibilities
- Countless tourist attractions, cafés and restaurants along the route
- Easy accessibility to walking and cycling routes



#### **New: free mobile application for the Willems Route**

This sailing season, you can use a unique, free mobile application (app) on the Willems Route. This app gives you easy access to interesting information about the Willems Route. It also allows you to share your travel experiences with friends, acquaintances and other pleasure boaters. Moreover, sharing your experiences will give you the opportunity to win a great prize!

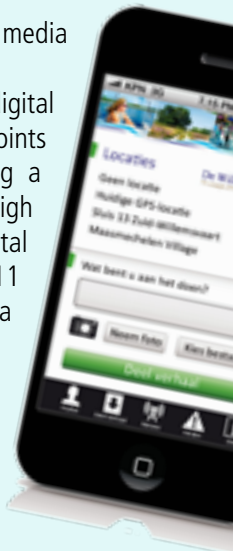
The app will give you up-to-date information about the route, but it will also provide you with an overview of the various high points along the route. The Willems Route has a lot to offer: interesting culture, sports activities, varied nature and delicious food and drink. You prefer shopping? "Shop till you drop" in Maasmechelen Village! The Willems Route app is your personal navigator.

lems Route has a lot to offer: interesting culture, sports activities, varied nature and delicious food and drink. You prefer shopping? "Shop till you drop" in Maasmechelen Village! The Willems Route app is your personal navigator.

- Install the Willems Route app on your iPhone or Android telephone via the 'app store' or 'market'. Open the app and log in with your favourite social network: Facebook, Hyves or Twitter.
- Share your travel experiences, describe and photograph them and view them again easily in the app, via [www.dewillemsroute.eu](http://www.dewillemsroute.eu) and your social media canals.

lemsroute.eu and your social media canals.

- The app also offers you a digital guide to ten touristic high points along the route. By sharing a travel experience at such a high point you can earn a digital stamp. At the end of the 2011 sailing season, we will raffle a prize among all participants.



Go to [www.dewillemsroute.eu](http://www.dewillemsroute.eu) for requests and to download the brochure containing interesting information about the towns en route.



## An up-to-date selection from the Linssen Yachts pre-owned yachts

### *The "Linssen Collection"*

The Linssen Collection is a small, unique selection of recent, pre-owned Linssen boats. All boats with the Linssen Collection label are fully revised following a detailed technical and optical inspection and are offered with a one-year boatyard guarantee.

Boats from the Linssen Collection can be recognised by the special Collection seal!

#### **St. Jozef-Vlet 800 Salon AK**



**Ref.nr. 60.2387.01;** 1984  
8,00 x 3,10 x 0,75 m  
1x Peugeot DTP-50, 33kW(45 HP)  
€ 44.000,-

#### **Grand Sturdy 29.9 Sedan**



**Ref.nr. 60.2661.01;** 2006  
9,35 x 3,35 x 1,00 m  
1x Volvo Penta D2-55 (55 HP)  
€ 182.000,-

#### **Grand Sturdy 380 AC**



**Ref.nr. 60.2398.01;** 2003  
11,60 x 3,85 x 1,15 m  
1x Volvo Penta TAMD 31S, 74 kW (100 HP)  
€ 282.000,-

#### **Grand Sturdy 410 Mark II**



**Ref.nr. 60.2507.01;** 2006  
12,55 x 4,20 x 1,35 m  
1x Deutz DTA 44, 103 kW (140 HP)  
€ 410.000,-

#### **Grand Sturdy 430 AC Twin**



**Ref.nr. 60.2387.01;** 2004  
13,20 x 4,30 x 1,23 m  
2x Volvo Penta TAMD 41 H, (145 HP)  
€ 433.000,-



#### **Grand Sturdy 470 AC Twin**



**Ref.nr. 60.2271.01;** 2004  
14,30 x 4,55 x 1,35m  
2x Volvo Penta TAMD 41 H (145 HP)  
€ 459.000,-

**Linssen 'Collection' Label • One-year boatyard guarantee**

**WWW.LINSSENBROKERAGE.COM**

Linssen Yachts B.V.

Brouwersstraat 17, NL-6051 AD Maasbracht, Tel. +31 (0)475 - 43 99 99 • Fax +31 (0)475 - 43 99 90 • [info@linssenyachts.com](mailto:info@linssenyachts.com)

Zehdenick is situated on the River Havel in the German Federal State of Brandenburg. It enjoys an ideal location almost halfway between the large and beautiful Müritz National Park and the lively metropolis of Berlin. Both destinations are approximately 10 sailing hours to the north and south of Zehdenick, respectively. Owners Leane and Dirk Fengler and their son Markus have built up a successful business.



## *Official Linssen Service Point in Zehdenick Marina on the River Havel*

Waypoint 52° 58' NB, 13° 19' OL: the Fengler family welcomes Linssen owners


TEXT PETER LINSSSEN; PHOTOS DIRK FENGLER

The River Havel rises in Mecklenburg-Vorpommern and flows through Brandenburg before entering the Elbe at Sachsen-Anhalt. The river flows via numerous lakes and is 325 km in length, although the distance between the source and the point where it joins the Elbe is only 69 km as the crow flies. The River Havel bridges a height difference of approximately 40 metres over its entire length and 285 of the 325 kilometres flow through Brandenburg.

### **Berlin - Müritz**

Anyone sailing from Berlin to Müritz or vice versa will pass Zehdenick Marina. And that is good news for all boaters because Zehdenick is a very pleasant place to be. The Fenglers run the Zehdenick Marina, which has 55 berths for permanent berth holders and yacht charter companies. In 2011, for instance, 12 Linssen yachts – ranging from the 25.9 to the 40.9 – which can be chartered from Freewater Yachtcharter and 5-Sterne Yachtcharter, respectively – have Zehdenick Marina as their home port. In the municipal marina, moreover, there are 40 berths for transient boaters. Yacht & Charterservice D. Fengler offers a full service package for boaters. In addition to the marina facilities (which include showers, toilets, washing machine/dryer, barbecue and children playing area), visitors can also obtain diesel and petrol, accessories in the water sports shop and, last but not least, technical support.

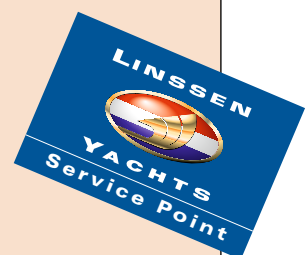
### **Excellent relationship**

Do you require work on the engine and technical systems or electricity and electronics, wood and coating maintenance? Dirk Fengler is an all-round boat professional. He has 15 years experience in the boat sector and he has been working with Linssen Yachts for 10 years. During that time, he has participated in specific Linssen seminars and training courses and he was consulted in 2003 during the development of the Grand Sturdy 29.9 AC and Sedan, thanks to his expertise with regard to charter yachts. On the basis of the excellent relationship between the Fengler and Linssen families and the expertise that has been acquired in the course of time, it is hardly surprising that we are now jointly promoting the Linssen Service Point in Zehdenick. The flags of Linssen, Freewater and 5-Sterne are therefore flying proudly in the safe (and reliable) marina of the Fengler family! 



### **For further information, contact: Yacht & Charterservice D. Fengler**

Dirk Fengler  
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Schleusenstraße 13  
D-16792 Zehdenick  
Tel. +49 (0)172-9053612  
Fax +49 (0) 33 07 - 42 00 117  
[info@marina-zehdenick.de](mailto:info@marina-zehdenick.de)  
[www.marina-zehdenick.de](http://www.marina-zehdenick.de)







**Wim Houben**

WATERSPORT B.V.

**BOAT EQUIPMENT**

There is now even more focus on technology since Wim Houben Watersport BV was acquired by Erwin Schuller of Marine Service Schuller.

Owing to his years of experience, Erwin Schuller is a Linssen specialist par excellence. You will be given specialist, expert advice when you order your Linssen-specific components.

That's the added value that you, as a Linssen owner, receive from Wim Houben Watersport BV.

## *Wim Houben Watersport: Linssen specialist par excellence*

The biggest water sport business

in the south-east Netherlands

Your specialist Linssen Yachts

Parts supplier

- paints in Linssen colour codes
- engines and parts
- electronics
- accessories
- stainless steel fasteners
- Linssen Yachts components

### **Wim Houben Watersport BV**

Kloosterstraat 29, NL-6051 JB Maasbracht

Tel: +31 (0)475 - 43 99 43 | Fax: +31 (0)475 - 43 99 44

[www.boatequipment.nl](http://www.boatequipment.nl) | [info@boatequipment.nl](mailto:info@boatequipment.nl)

Opening hours:

Monday - Friday: from 9 a.m. - 12 p.m. and from 1 p.m. - 6 p.m.

Saturday: from 9 a.m. - 3 p.m.

Anyone interested these days in a exclusive steel yacht can hardly avoid Linssen. The traditional family firm from Maasbracht has an excellent reputation when it comes to building high-quality steel yachts. A boat as reliable as a Swiss army knife! Both Victorinox and Linssen manufacture products that are renowned for their quality, tradition, value-retention and reliability. And that applies just as much to Swiss pocket knives as it does to the yachts that sail European rivers and canals.



## *Linssen Yachts — 60 Years of Style in Steel!*

A boat as reliable as a Swiss army knife!

TEXT THOMAS LACH; PHOTOS YVONNE LINSSSEN

The Linssen Grand Sturdy 29.9 Nordic Edition demonstrates that the Linssen family has not only succeeded in combining these qualities in a single product, it has also put all tried and tested advantages to best use.



“...A Linssen on the Kö...”

*“The Linssen 29.9 Nordic may be regarded as a sort of floating Swiss army knife that has taken on a new, unprecedented size”, as Yvonne Linssen explains. She speaks proudly of the successful cross-marketing campaign with Victorinox, the world-famous knife manufacturer. After all, both companies*

not only have a unique range of products and brands, they also have a lot in common as regards management.

### Königsallee

It is a well-known fact that Düsseldorf is inundated each year by a splendid collection of yachts, because BOOT – Europe’s largest boat show – is a very familiar event. But placing a genuine boat in the city’s most exclusive shopping street – the Königsallee – “the Kö” was a challenge for the advertising agency in charge. When faced with the problem of how to present the Linssen and Victorinox brands together in a spectacular manner, marketing professionals Thomas Lach and Patrick Machill soon had an answer. However, putting their idea into practice was more of a problem. This required the full support of the mayor and the responsible officials at the town hall, as well as a huge effort from Linssen Yachts. And that’s how Victorinox had the opportunity to display its own advertising boat in front of the new flagship store in all its glory.

A spectacular promotion which demonstrates that some things are possible only on the Königsallee in Düsseldorf!



### For further information, contact: Victorinox Flag Ship Store Düsseldorf

Königsallee 88  
D-40212 Düsseldorf  
Tel.: +49 211 544 734 50

### Victorinox AG

Schmiedgasse 57  
CH-6438 Ibach-Schwyz  
Tel: +41 41 81 81 211  
Fax: +41 41 81 81 511

[www.victorinox.com](http://www.victorinox.com)





The Grand Sturdy series is generally considered to be the most successful series of motor yachts built in the Netherlands in the past decade. These boats have proved to be a reliable acquisition for all owners. Right from the start, they meet the considerable demands that the family firm of Linssen has been imposing for years on end: reliability, solidity, high quality and a constant aim to produce only the best, and in accordance with state-of-the-art technology.



## *Quality means value retention* ...as the Sander's been proving for almost 40 years

TEXT AND PHOTOS THOMAS LACH

Our customers have always valued the above qualities and together with us they have made Linssen Yachts what it is today.

And what's great is that we now have a special opportunity

hands only once.

In 1975, Mr Wagemans from Schinnen issued an official assignment for the construction of the first vessel within the new Linssen series. The requirements of this customer were so high in every respect that the young boatyard director Jos Linssen wasn't sure how he could meet them. But that is the fate of a boat builder, you never stop learning. In the case of this design, a two-component coating had to be used, that had only just come on to the market at that time. The result was that the hull was lowered into the water unsprayed so that it could be taken to another company for sand blasting treatment, which already knew at that time how to perform such complex work.

In the course of time, Linssen made huge investments in its own cleaning and spraying booths, which may be considered some of the most advanced coating and preservation equipment in the entire yacht-building sector.

And it's no coincidence that this is still the basis for Linssen's best spaying procedure. It is sometimes alleged (in jest) that if you were to remove all the steel from a completed Linssen, you would still have a floating hull. After the interior had been finished in 1976 in accordance with the tried and tested quality standards, the boat was ready in April of that year and was christened with the name 'SANDER'.

The Wagemans retained the boat until 2008 and in that time they had only regular maintenance performed. Drastic refits or renovations were unnecessary. For decades, the original quality was maintained. In 2008, the Lach family from Mönchengladbach in Germany acquired the Sander and took the boat to the Province of Zeeland. That was exactly the same place where Mr Wagemans made his first voyage in 1976 to view the Delta dam constructions works from the water.



### **"...1976; the new Linssen line: the St. Jozefvlet 10.50..."**

to highlight the fantastic history of our boats! The boat where the Linssen Sturdy era started in 1975, the mother of all Sturdys and our own number 1, can be admired once more!

#### **A yacht in tip-top condition**

But we don't just want to tell the remarkable story of a particular boat, we also wish to reveal what the Linssen brand stands for: sustainable value retention that is guaranteed for decades. And that is evidenced by the fact that the boat that returned to the Linssen marina after a long period in August 2010 did not resemble a worn-out wreck in any way. It shone like a yacht in tip-top condition and had changed

### **'Grande Dame'**

The Lach couple enthusiastically used the boat often, and it also gave their three daughters and their dog Lucy a great deal of enjoyment. After all, as an ageing 'grande dame', she always provided a safe and solid feeling, which is hardly surprising given that it was a Linssen! For years, the family had owned various sailing boats in the Province of Zeeland, but it was convinced of the quality and character of the reliable motor yacht right from the beginning. Even in the prestigious Port Zélande marina, the grande dame always cut a good figure and was a real eye-catcher. *"Nobody believed us when we said how old our boat was"*, says owner Thomas Lach.

In the winter of 2009, extensive inspection and maintenance work was planned for the boat, but this work turned out to be entirely unnecessary. The engine, with about 4,000 operating hours, was in perfect condition and thanks to the efforts of both owners, all equipment was state of the art. The boat's coating even consisted of the original layer, which was also in top condition. All the boat needed was polishing and waxing! All stainless steel parts also looked as good as new. *"When we heard that it was a pleasant surprise,"* Thomas Lach explains, *"because we had prepared ourselves for an expensive and long winter full of odd jobs."*

But why say farewell to a boat with so much history after only two years? That is what we wanted to ask owners Thomas and Andrea Lach, both 43 and therefore remarkably young Linssen customers.

We could have guessed the answer: the old Sturdy is and will always be a splendid boat, but despite the fact that she's fairly large (approximately 35 feet), she has become too small for five people. *"We have had an eye on the 33.9 for some time, but the price for a new model put us off at first"*, Thomas Lach reveals.

### **Once a Linssen, always a Linssen**

*"When we were at the Linssen showroom in Maasbracht in June 2010, we came into contact with Fred Spadlo, who with*

*his unrivalled talent and the enthusiasm typical of the Linssen team, drew our attention to a used boat. We were quickly convinced and the deal was soon done. We never considered buying another make of yacht. After all, as far as we are concerned: once a Linssen, always a Linssen. And that's how we acquired the 33.9 Cloud 9, with only 80 operating hours, from the Every family from the UK."*

*"When we signed the purchase agreement, we had to smile and think of Mr Wagemans. He was about our age when he had the Sander built, and he handed over the original agreement together with the boat. I imagined that I would be over 70 if I were to hand that agreement to someone else"*, says Thomas Lach. *"That's something the new owner will experience too, I'm convinced of it!"*

*When in August both boats were moored next to one another, we were trying to judge which of the two was the most beautiful"*, says Andrea Lach. *"And unfortunately for the Linssen family, we decided it was the older boat. It will always be a timeless classic!"*

### **Life goes on, even for a real classic**

The third owner will be a Swiss businessman who was enticed by the long history of this Sturdy when looking for a steel yacht. So it's very likely that we will see the first of the Linssen Sturdy series sailing the canals of central and southern Europe. We will continue to follow the story of this exceptional boat very carefully.

What we really wish to say is that true quality will never go out of fashion. And certainly not if it continues to retain its value in comparison with competing brands.

As it happens, the market value of this boat is in excess of 80,000 euros. If you compare this with the purchase price in 1976 of just over one hundred thousand Dutch guilders, the investment has even been repaid with interest.

So as we have said many times before:

*"We take your pleasure seriously"!*



**"...Anno 1975..."**





The Linssen Yachts Boat Show 2010 in late November was a tremendous success. Although the early winter in central Europe resulted in many Southern German, Swiss and Austrian customers deciding not to travel, we nevertheless welcomed many guests of different nationalities in Maasbracht.



## *Linssen Yachts Boat Show 2010*

### **Premiers, variety, news and ambiance**

The spectacular unveiling of the Linssen Range Cruiser 430 Sedan Variotop® was a highlight of the show. However, the other stars, the PREMIERS in the '9' series, the 43.9 Sedan and the 25.9 Sport, were not overshadowed!



**“...the Grand Sturdy 25.9's beautiful lines are visible under the cover...”**

Fifteen models from the current Linssen programme were on show, which allowed the guests to select their personal favourite in the 8 to 15 metres range.

**The dates for the Linssen Yachts Boat Show 2011 have already been fixed. Make a note of Linssen's end-of-year show now: 26 up to and including 28 November 2011 in Maasbracht.**

TEXT PETER LINSSSEN; PHOTOS ZEBRA FOTOSTUDIO'S

### **Linssen Yachts Dealer Conference**

The annual Linssen Yachts Dealer Conference prior to the show was an intensive session for the participants thanks to the many new developments. Armed with their newly acquired product knowledge, our representatives were well prepared and could properly advise their guests.

### **Linssen Boating Holidays®**

The Linssen Boating Holidays® partners meeting was also very successful. With almost 60 up-to-date Linssen yachts on European waterways in the 2011 season, they will be at your service to ensure that you and your families have an unforgettable sailing holiday. At the pleasant LBH stand, the guests received information about the new yachts, the new bases and new one-way voyages.

### **Linssen Owners Associations**

The UK and Benelux Owners Associations organised a very convivial get-together in Restaurant De Roosterhoeve. The guests enjoyed a delicious dinner, a performance by ANIMO, Harry Linssen's choir, and many glasses of wine. Experiences were exchanged until the early hours about 'serious pleasure' on board a Linssen.



# *Linssen Yachts*

**26.11.2011 - 28.11.2011**

# *Boat Show*

***New Linssen yachts and premières***





# Linssen Yachts Boat Show 2010





The previous edition of *Serious Pleasure* included the report of the first part of the Quiche Lorraine Tour, with Linssen Grand Sturdy 29.9 Delfin sailing from Saarbrücken to Saverne. An impressive voyage taking in picturesque places, locks, tunnels and inclined planes. The second part begins in Xouaxange, in north-east France.



## *The Quiche Lorraine Tour with Delfin (part 2)*

Two canals, two rivers and three countries

TEXT AND PHOTOS ANETTE LEISTENSCHNEIDER AND RALF DEIMEL

The skipper set out to explore the village and returned with a beaming smile. He had reserved a table for dinner at the cosy local inn. But that was not all, there was a shop next to the inn for stocking up on supplies. He had ordered a baguette and brioches from the innkeeper for the next morning. In the evening, we ate a delicious entrecôte and drank superb



**“...Enjoying sun and scenery...”**

Alsace wine before returning very contented to the boat.

There was heavy rain during the night and we prepared for a chilly day. After having sailed several kilometres along the Marne-Rhine canal towards Nancy, the sun broke through the clouds and we put our fleece jumpers back in the forward cabin. Today, we would be passing through the extremely deep lock at Réchicourt, which also goes by the macabre name of ‘the grave’.

The lock bridges a height difference of sixteen metres, which makes it the largest lock in that respect in the French waterway network. We were immediately very impressed by the lock’s structure. On entering, the lock keeper not only handed over a remote control for the following canal locks, he signalled us to move to one of the front bollards. “*C’est plus doucement ici, Madame!*”, or “*This is a more*

*pleasant position, madam!*” Our short stay in this imposing structure was a remarkable experience, and we looked up higher and higher as the giant lock doors closed. This is how Tutankhamen must have felt in his tomb. Delfin’s engine was turning over gently in neutral and we even found it a bit of a shame when the lock doors opened and we had to continue our canal voyage.

We sailed towards Nancy using the remote control to prepare the locks a few hundred metres in advance. We rarely needed to wait until the lock lights turned to green and the doors opened to allow us to enter the lock. If the skipper could not reach the operating lever on the quay from the boat, he had to disembark in the lock to set the process in motion by operating the level manually. His one and only deckhand was always glad when he embarked again.

### **Our imagination knew no bounds**

We were heading for Parroy, but on this particular Saturday evening the local harbour was closed to transient boaters due to a canoe race. We therefore opted to continue to Crevic where we berthed around 7 p.m., tired but content. We secured Delfin and decided to go in search of a restaurant in the village. Except for a simple café, there was little on offer and so we decided to prepare our meal in our boat’s galley. Our imagination knew no bounds. Because after the first snack comprising a few delicious olives, a second amuse bouche followed consisting of enticing blocks of French salami, which were a perfect treat. We then enjoyed a very individual pasta creation and an improvised cheese board. After an exhausting voyage of almost nine hours, the skipper was treated by his deckhand to a filling meal. And he enjoyed it to the full! He was very enthusiastic about the improvised menu. In these idyllic surroundings it tasted as if it came from the kitchen of a three-star restaurant. Our gas fire gave off a pleasant heat and all these cosy elements ensured that this would be a meal to remember.

On the Sunday, we sailed past imposing business parks and crossed the canal aqueduct over the River Meurthe, which

flows in small cascades under the Marne-Rhine canal. On this hot sunny afternoon, we finally berthed in Nancy harbour. It was again clear how manoeuvrable our boat is, the Delfin glided elegantly in reverse into its mooring position. Anyone wanting to sail into Nancy on such a wonderful summer Sunday should arrive in the early afternoon, because Nancy is a very busy harbour. The city is extremely interesting. Our neighbours – an American couple whose boat had been berthed in Nancy harbour for four weeks – recommended visiting the son et lumière in the evening at Place Stanislas. And sure enough, this show was very impressive! What they projected on the wall of the hôtel de ville was really unbelievable. The combination of colour and sound, statues, baroque monuments and the Louis XIV style... we were amazed.

### **Glorious sunshine**

On Monday, we continued our voyage in the direction of Metz in glorious sunshine. And the deckhand was also beaming because the skipper had included a rose for her in that morning's shopping, and it would continue to give her a great deal of pleasure long after the voyage. Once we had left Nancy, we raised our mast again. Our voyage was preceded by heavy rainfall, so the water level in the canal was

remarkably high. To avoid too many difficulties when passing under low canal bridges, our boat charterer had advised us to lower the mast before our voyage. But from here, our Grand Sturdy could sail proudly displaying its mast.

We reached the first locks along the Moselle which were 170 metres long, and were therefore very different to the canal locks we had been used to up until then. For some time, we had been using the locks with a large cargo vessel. The skipper's on-board radio proved to be useful too. *"Calling Frouard lock, this is motor yacht Delfin. We are at kilometre 157 in the direction of Metz. May we enter the lock, over?"* *"This is Frouard lock, use the small lock on the left-hand side!"* We waited in front of the lock chamber until a pleasure boat with children had left the lock in front of us.

Just like elsewhere, everyone was friendly in Metz harbour. The next morning, our nice Dutch neighbours helped us to fill the water tank as we did not appear to have the right adaptor, even though we had several types with us. People were helpful, tips and other information were exchanged and we were forever meeting other friendly boaters. We continued along the Moselle in our gorgeous boat. We passed huge cargo ships of 5,000 tonnes or more and shared the locks with commercial vessels and other leisure craft.



**"...The evening light over Sierck-les-Bains..."**





### **"...Saarburg;**

#### **An amazing waterfall in the town centre..."**

And precisely on the hottest day of our holiday, we had to wait quite some time at Thionville locks. An enormous cargo vessel had to pass through that took up the entire lock. A problem arose when it tried to leave the lock. As a ship of the same size wished to enter the one-way lock from the other side, the passage was blocked. It was three hours before this vessel could be guided back into the narrow entrance canal so that the first ship could pass through and the second could finally make its way through the lock.

#### **Another wonderful evening on board**

On Tuesday evening we berthed at the jetty in Sierck-les-Bains, which were already closed. We were looking forward to having dinner in the village, but that ended in initial disappointment. All restaurants were closed on Tuesday. So we settled down on our cosy after deck where we enjoyed pasta, red wine, a splendid sunset and the view of the local château. Another wonderful evening on board.

We did not cast off next morning until about 11 a.m. Our plan was to refuel at Schwebsange harbour in Luxembourg where we would pick up a friend who would then be sailing

with us for the final two days. Gaby, an enthusiastic sailor, had travelled specially from Munich to Luxembourg to sail with us on the Moselle and the Saar.

After having to wait two hours for a new supply of diesel to be delivered to the fuelling station, we welcomed our guest on board and sailed on. We continued our voyage between the wine slopes and enjoyed the sun and the scenery. In the late afternoon we arrived in Wasserbillig, where the friendly harbour master recommended a restaurant right next to the marina where we rounded off the evening with a refreshing Luxembourg Elbling wine and a juicy steak.

The end of our voyage was approaching and we departed (with a slight sense of melancholy) and continued along the Moselle. On the way, we passed the Princesse Marie-Astrid passenger vessel on which in 1985 the Schengen Treaty was signed, as well as several wide motor cruisers and a patrol boat belonging to the water police. From Konz in Germany, the last stretch of our voyage began along the River Saar. On the penultimate day, we arrived in Saarburg, a pretty wine town with an historic centre that is certainly worth a visit. We berthed next to DELFIN's 'big sister'. A Linssen Grand Sturdy 430 Mark II was already moored at the transient boaters jetty in Saarburg marina. It was an absolutely majestic boat. The other marina visitors were full of admiration for the two sisters.

#### **A waterfall in the town centre**

After preparing our boat for a trouble-free departure for the final time, we took a thirty-minute stroll to the town centre where we found an amazing waterfall. The water cascades and is diverted onto three water wheels that drive an old mill. We spent the evening of this hot summer day on the market square where we enjoyed a simple meal and a good local wine. Once we returned to the yacht, we sat on the aft deck for quite some time looking back on our voyage.

Our final day would bring us back to Merzig, DELFIN's home port. We wanted to pick up a number of guests, after passing through Mettlach lock, who we had invited for the last ten kilometres of our voyage. But for the second time during our holiday, we had to wait longer than expected in front of a lock. We were only able to enter the lock after two large pleasure craft had passed through the lock at intervals of thirty minutes. We had previously had to wait almost an hour along the quayside. The skipper of a sport boat behind us passed through this lock frequently and knew how long it sometimes takes. He uses the waiting time profitably to take a stroll on land.

Our new guests really enjoyed the voyage through the Saarschleife, a famous meander in the Saar around a foothill of the Taunus low mountain range. Several heads of state, such as Prussian King Frederick William IV, Konrad Adenauer, Jacques Chirac and Angela Merkel have visited the Cloef panorama to enjoy the view of the magnificent landscape.

In Merzig, we berthed for the last time before enjoying a farewell meal with our guests on the aft deck. Under a magnificent starry sky, we said we hoped to make another voyage with a Linssen in the not to distant future. Two fantastic weeks that we would remember for a long time had come to an end.



Anette Leistenschneider, a stage director, and Ralf Deimel, a business engineer, went on their first cruise together in a Linssen 29.9 in the summer of 2009, taking the Quiche Lorraine Tour. The trip was Ralf Deimel's second cruise and he was very happy to do it on board a Linssen. Ralf and Anette were both bitten by the Linssen bug and plan further cruises together.

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## ...What's new??...

### New Spree Marine subsidiary is investing in a charter fleet

*Berlin-Köpenick, October 2010*

In October 2010, Wieardus Reichl of Spree Marine GmbH set up a new business:

'5 Sterne Yachtcharter GmbH'. By taking this step, Linssen partner Reichl has opted for a form of forward vertical integration of his businesses. The new company is making substantial investments in a new fleet of Linssen yachts, which will consist for the 2011 season of three 29.9 AC Linssens, one 36.9 AC and one 40.9 AC. New deliveries have also been agreed for the 2012 season.

In making his investments, Managing Director Wieardus Reichl deliberately opted for these three models from the popular Linssen "9" series. *"The Grand Sturdy" 29.9 AC and 40.9 AC are perfectly suited to chartering. We opted for the brand new Grand Sturdy 36.9 AC as a practical in-between size.*" This means that 5 Sterne Yachtcharter GmbH is currently the only business where a 36.9 AC can be chartered.

As a result, the Linssen Boating Holidays® fleet in the east of Germany has been extended considerably. The Zehdenick marina is now the home port for 12 Linssen yachts: those of subsidiary 5 Sterne Yachtcharter and those of partner Freewater Yachtcharter.

In any case, the local marina is now a real Linssen stronghold. The harbour master is Dirk Fengler, who, and it's no coincidence, also manages a Linssen-authorized service centre.

Contact details:

**5 Sterne Yachtcharter GmbH**

[www.5sterne-yachtcharter.de](http://www.5sterne-yachtcharter.de)

Contact: Mirko Deutsch

Schleusenstraße 13

D-16792 Zehdenick

Tel: +49 (0) 3307 – 42 00 110



Wieardus Reichl (l) and  
Mirko Deutsch (r)



### '... and we wish 'ANGELA' a safe voyage at all times!..'

*Düsseldorf, January 2011*

With those words Heidi Schönberger (Saar Mosel Yachtcharter) and Steve Adams (France Fluviale) concluded the christening of the new 34.9 destined for St. Florentin, the new Burgundy base of France Fluviale. It was a cheerful intermezzo during the traditional stand party of Linssen Boating Holidays® at BOOT Düsseldorf and a perfect example of the harmonious relationships between the partners. Bojan Zvanut (Cantal Marine d.o.o.) addressed the guests

on behalf of the LBH partners and referred to the important expansion of the fleet for the 2011 season. He thanked the regular charter boaters for their confidence and the colleagues for the pleasant cooperation.





## ...What's new??...

### Linssen Owners Clubs

*Maasbracht, April 2011*

In early April, 22 Linssen owners from the Linssen Owners Group (LOG) visited the boatyard for a day packed with technology. They were given explanations and instructions on how to use various items of equipment and navigational instruments and carry out maintenance work on different systems.

At the same time, their partners were given a day of practical navigation. This involved manoeuvring three Linssen yachts in the Linssen Yachts marina.

This is now the third time that this technology day has been held. It is the second time for the LOG, the Dutch owners' club and the German owners' club held this very interesting day for the first time last year.



Would you like to be there too next time? If so, you should join one of the Linssen owners' clubs. Click on the links below for details:

- Linssen Owners UK Association  
[www.linssen-owners.org.uk](http://www.linssen-owners.org.uk)
- L\*O\*G; Linssen Owners Group  
[www.linssen-owners.nl](http://www.linssen-owners.nl)
- Linssen Yachts Eigner Vereinigung  
[www.lyev.de](http://www.lyev.de)



### Dr. Wolfgang Rösel, "Vom Boot aus gesehen".

*Maasbracht, November 2010*

Dr. Wolfgang Rösel hands the first copy of his book "Vom Boot aus gesehen" (The view from on board) to Monika Blust, Linssen dealer on Lake Constance, to mark the book's presentation at the Linssen Yachts Boat Show 2010. The following quote is an absolute confirmation of the Linssen philosophy: Slow down... and start living!

*"...And that brings us to the philosophical aspect of our voyage. We are not intending in any way to cover as many kilometres as possible each day on rivers or canals, nor to break any speed records. We simply wish to travel. And we wish to moor wherever it suits us. We value being able to focus on all that is worth seeing along the banks and to get to know exceptional culture, scenery, people and wines. And for that you need time..."*

Dr. Wolfgang Rösel, "Vom Boot aus gesehen". Only in German. Available from Linssen Yachts BV. ISBN-978-3-927936-70-6. IBN-Verlag. € 29.80

*Sabine and Wolfgang Rösel, Monika and Fredy Blust*





## ...What's new??...

### Twenty years of Hennings Yacht-Vertrieb GmbH

Papenburg, April 2011

Hennings Yacht-Vertrieb in Papenburg, Germany, can look back on twenty successful years as a Linssen Yachts dealer.



The company, which has continued to grow throughout those years, focuses entirely on the sale of new and used Linssen yachts. Customers receive optimal supervision before, during and after the purchase of a Linssen. The Hennings family attaches great importance to close and personal customer contact.

At the boat show in Papenburg to mark the twentieth anniversary, exactly twenty Linssen yachts were on display, ranging from the 25.9 to the 500 Variotop® Mark II. Very many visitors attended the two-day event and the countless



positive and enthusiastic discussions held suggest that several splendid deals are just around the corner.

Special attention was given to the Linssen Range Cruiser 430 Sedan Variotop®, which was being presented for the first time in Germany.

The Saturday evening featured a well-attended concert given by the ANIMO Dutch male voice choir, of which Harry Linssen is chairman.



### Linssen Nominaties & Awards 2011

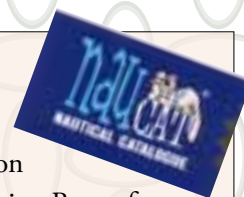
London, January 2011

Fifty-six boats were short-listed for this year's Motorboat of the Year Awards which feature ten categories ranging from the smallest 'Starter boat' to the fast and furious 'Performance and Super boat'. The Linssen 29.9 Sedan Nordic was nominated in the category 'Steel & Inland'. Simon Owen, Publishing Director at IPC Marine Media welcomed guests at the Savoy Hotel and gave special thanks to sponsors Garmin, KVH and Peters & May. Now in their fifth year, the Awards are firmly established as the motor boating industry's ultimate definition of excellence in design, innovation and manufacture.



Zagreb, February 2011

The Linssen Grand Sturdy 25.9 Saloon Cockpit Fusion has won one of the Croatian Boat of the Year awards 2011. For the past nine years, the worldwide boating industry has recognized the best in boat building through nauCAT's annual Boat of the Year awards, for models introduced on the Croatian market. For this nautical season, nauCAT nominated 64 boats, split into 3 categories and 13 groups. In the category for 25-29 foot motor yachts, six boats were nominated. The Linssen Grand Sturdy 25.9 won the award for 2011. The Grand Sturdy 25.9 scored points particularly for the remarkable amount of space offered and the optimal lay-out in relation to the dimensions of the boat.





## ...What's new??...

### Linssen Yachts introduces the Owners Privilege Card

Maasbracht, November 2010

During the 12th Linssen Yachts Boat Show, owners were able to collect their personal Linssen Owners Privilege Card for the first time. This card is exclusively reserved for owners of Linssen yachts. Customers who own older Linssen Yacht's models can also participate in the programme. The aim of the card is to strengthen Linssen family ties.

Linssen Owners Privilege Card:

- Service & maintenance
- Insurance
- Marinas
- Fashion
- Restaurants / hotels
- Accessories
- Wine
- Yacht chartering

[www.linssenyachts.com/lypc](http://www.linssenyachts.com/lypc)



If you have not yet received a Linssen Owners Privilege Card, send an e-mail to [info@linssenyachts.com](mailto:info@linssenyachts.com) stating your boat type, boat name and serial number and your card will be sent free of charge.

*"When you buy a Linssen, a lot more comes with the deal!"*

### Linssen Yachts buys industrial premises in Echt

Echt, December 2010

Linssen Yachts BV has concluded a purchase agreement for a 1.2 ha industrial site and premises with a business surface area of approximately 6,000 m<sup>2</sup> along the Edisonweg in Echt. This investment is an important step in the Maasbracht yacht builder's strategy to centralise and optimise the production and logistics of luxury wooden interiors.

Linssen is relocating the entire prefabrication of interior modules from Maasbracht to Echt. Advanced production lines will be set up at the new location similar to the Logicam™ production technology developed in house by Linssen.

When the news was officially announced, a gathering of all Linssen Yachts staff was organised and a toast was proposed to this important milestone for the future of the business.



### New sailing areas along the coast

Flensburg/Rügen, March 2011

Freewater Yachtcharter has extended its charter range at Marina Sonwik (Flensburg) and Marina Wiek (Rügen) with a brand new Linssen Grand Sturdy 34.9 AC. Freewater is hoping this move will entice experienced pleasure boaters who sail mainly on inland waterways to try the Baltic, and it wishes to offer sail boat users on the Baltic the opportunity to experience their familiar waters in a totally different and relaxed way, i.e. on a comfortable motor yacht.

With these aims in mind, Rainer Daues of Freewater has selected two splendid and very suitable locations:

Rügen, Marina Wiek ([www.marinawiek-ruegen.de](http://www.marinawiek-ruegen.de)), with its extended shallow beach lakes and imposing chalk cliffs, and Flensburg, Marina Sonwik ([www.sonwik.de](http://www.sonwik.de)) with the Flensburg Fjord, the Little Belt and Great Belt straits and the archipelago to the south of Funen. Another consideration is that in the case of bad weather, it is always possible in this part of the Baltic to sail close to the shore, so that the voyage is always calm and pleasant.

# Boat Shows / Events May 2011 - December 2011

(in association with Linssen Yachts partners)

## Internautica 2011

Portorož (SI) 10.05-15.05.2011

## Stockholm Floating Boat Show

Stockholm (S) 02.09-04.09.2011

## Hanseboot

Hamburg (D) 29.10-06.11.2011

## Open Dagen Kempers Watersport

Kudelstaart (NL) 21.05-22.05.2011

## Hiswa te Water

IJmuiden (NL) 06.09-11.09.2011

## Linssen Yachts Boat Show 2011

Maasbracht (NL) 26.11-28.11.2011

## Hanseboot Ancora Boat Show

Neustadt/Holstein (D) 26.05-29.05.2011

## Southampton Boat Show

Southampton (GB) 16.09-25.09.2011

## Salon Nautique Paris

Paris (F) 02.12-11.12.2011

## Naantalin Venemessut

Naantali (FI) 27.05-20.05.2011

## Interboot

Friedrichshafen (D) 24.09-02.10.2011

## Beale Park Thames Boatshow

Beale Park (GB) 10.06-12.06.2011

## Genoa

Genova (I) 01.10-09.11.2011

## Linssen Summer Festival

Maasbracht (NL) 17.06-20.06.2011

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**Serious Pleasure.** The boating and lifestyle magazine of Linssen Yachts BV

Serious Pleasure is a very varied magazine. Readers are invited on board to travel to fascinating cities and stunning landscapes along Europe's waterways. Interesting accounts of voyages by Linssen owners allow readers to share unique experiences. Seeing the world from the water gives you an entirely new and special perspective. Mooring your own boat in the middle of Paris is just one of the many dreams that can come true. Motor cruising is a way of life.

Serious Pleasure is the in-house magazine of Linssen Yachts BV, and focuses on the products, development, production and sales infrastructure of this Limburg boatyard. Serious Pleasure also deals with current topics in the areas of design, architecture, books, gastronomy, clothes, cosmetics, tourism, and culture. Linssen Yachts BV wants Serious Pleasure to be a way for its business contacts, employees, and potential customers to keep in touch with one another. The magazine promotes communication between Linssen owners and boosts the "Linssen family" feeling. Slow down... and start living... Reading Serious Pleasure can help. Serious Pleasure is published by Linssen Yachts BV

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